



# BIRLA SHLOKA EDUTECH LIMITED

Regd. Office : 159, Industry House, Churchgate Reclamation, Mumbai - 400 020.

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER/NINE MONTHS ENDED DECEMBER 31, 2011

Sr. No	Particulars	Rs. In Lakhs					
		3 months ended (31/12/2011)	Previous 3 months ended (30/09/2011)	3 months ended (31/12/2010)	Year to Date figures for current period ended (31/12/2011)	Year to Date figures for previous year ended (31/12/2010)	Previous accounting year ended (31/03/2011)
		Standalone Un-Audited	Standalone Un-Audited	Standalone Un-Audited	Standalone Un-Audited	Standalone Un-Audited	Standalone Audited
1 (a)	Net Sales/Income from Operations	5,877.21	6,051.35	5,007.93	17,223.28	14,199.46	18,560.25
(b)	Other Operating Income	-	-	-	-	-	-
2	Expenditure						
(a)	(Increase)/decrease in stock in trade and work in progress	32.75	(589.00)	(2.48)	(602.53)	(542.71)	(514.65)
(b)	Consumption of raw materials	-	-	-	-	-	-
(c)	Purchase of traded goods	5,480.99	6,065.57	4,515.22	16,524.89	13,382.15	17,637.67
(d)	Employees cost	72.11	68.48	44.48	195.03	145.48	185.30
(e)	Depreciation	101.27	102.98	151.97	303.40	434.74	596.20
(f)	Other expenditure	55.31	36.29	61.61	120.65	162.48	167.27
(g)	<b>Total</b>	<b>5,742.44</b>	<b>5,684.31</b>	<b>4,770.80</b>	<b>16,541.44</b>	<b>13,582.14</b>	<b>18,071.79</b>
3	<b>Profit from Operations before Other Income, Interest and Exceptional Items (1-2)</b>	<b>134.77</b>	<b>367.04</b>	<b>237.13</b>	<b>681.84</b>	<b>617.32</b>	<b>488.46</b>
4	Other Income	41.14	14.81	15.01	70.92	87.44	147.24
5	<b>Profit before Interest and Exceptional Items (3+4)</b>	<b>175.91</b>	<b>381.85</b>	<b>252.14</b>	<b>752.76</b>	<b>704.76</b>	<b>635.70</b>
6	Interest	91.42	59.95	23.89	197.98	45.58	63.44
7	<b>Profit after Interest but before Exceptional Items (5-6)</b>	<b>84.49</b>	<b>321.90</b>	<b>228.25</b>	<b>554.78</b>	<b>659.18</b>	<b>572.25</b>
8	Exceptional Items	-	-	-	-	-	-
9	<b>Profit (+) / Loss (-) from ordinary activities before tax (7+8)</b>	<b>84.49</b>	<b>321.90</b>	<b>228.25</b>	<b>554.78</b>	<b>659.18</b>	<b>572.25</b>
10	Tax expense	(32.72)	113.53	54.15	122.26	210.23	116.76
11	<b>Net Profit (+) / Loss (-) from Ordinary Activities after tax (9-10)</b>	<b>117.21</b>	<b>208.37</b>	<b>174.10</b>	<b>432.52</b>	<b>448.95</b>	<b>455.49</b>
12	Extraordinary Item (net of tax expense)	-	-	-	-	-	-
13	<b>Net Profit (+) / Loss (-) for the period (11-12)</b>	<b>117.21</b>	<b>208.37</b>	<b>174.10</b>	<b>432.52</b>	<b>448.95</b>	<b>455.49</b>
14	Paid-up equity share capital (Face Value of Rs. 10 per Share)	2,094.56	2,094.56	1,994.82	2,094.56	1,994.82	2,094.56
15	Reserve excluding Revaluation Reserves as per balance sheet of previous accounting year	7,644.57	7,992.58	6,989.84	7,644.57	6,985	7,644.57
16	Earnings Per Share (EPS)						
a)	Basic and diluted EPS before Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	0.56	2.07	0.87	2.06	2.25	2.60
b)	Basic and diluted EPS after Extraordinary items for the period, for the year to date and for the previous year (not to be annualized)	0.56	2.07	0.79	2.06	2.05	2.60
17	Public Shareholding						
	— No. of Shares	15,549,780	15,548,640	15,548,640	15,549,780	15,548,640	15,548,640
	— Percentage of shareholding	74.24	74.23	77.94	74.24	77.94	77.94
18	Promoters and promoter group Shareholding						
a)	Pledged/Encumbered						
	— Number of shares	-	-	-	-	-	-
	— Percentage of shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-	-	-
	— Percentage of shares (as a % of the total share capital of the company)	-	-	-	-	-	-
b)	Non-encumbered						
	— Number of shares	5,395,857	5,396,997	4,399,585	5,395,857	4,399,585	4,399,585
	— Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100	100.00	100	100	100	100
	— Percentage of shares (as a % of the total share capital of the company)	25.76	25.77%	22.06	25.76	22.06	22.06

### Notes :

- The above results were reviewed by the Audit Committee and approved by the Board of Directors of the company at its meeting held on February 9, 2011. The Limited Review of the Unaudited Financial Results for the quarter and nine months period ended December 31, 2011 has been carried out by the Statutory Auditors of the company.
- Provision for Taxes include current Income Tax and Deferred Tax.
- The details of the utilisation of funds received pursuant to the Follow On Public Offer of the company on January 27, 2010 are given below:

(Rs. In lacs)

Particulars	Total Amount to be deployed as per Prospectus	Actual Funds Utilised as on December 31, 2011
a) Capital Expenditure for BOOT Model	1,500.00	1571.99
b) Capital Expenditure for XL@ School	950	1158.62
c) Mergers & Acquisition Activity	450	-
d) Working Capital Requirement	213.1	398.83
e) Issue Expenses	303.15	303.15
f) Contingencies	61.25	40.87
<b>Total</b>	<b>3,477.50</b>	<b>3473.46</b>

As per the prospectus, the funds which were proposed to be deployed were envisaged as Rs. 3477.50 Lakhs. However the actual amount spent was Rs. 3473.46 Lakhs. Un-utilised FPO of Rs. 4.04 Lacs are in current account with the bank.

- The Earning per share has been computed on weighted average basis (not annualised)
- Status of Investor Complaints:
  - Pending at the beginning of the quarter - NIL
  - Complaints received during the quarter - NIL
  - Complaints disposed off during the quarter - NIL
  - Pending at the end of the quarter - NIL
- The Company is functioning only in one segment i.e. Infotech, hence, segment reporting required under AS-17 is not applicable
- Previous period figures have been regrouped or re-arranged wherever necessary to make them comparable with those of the current year.

For Birla Shloka Edutech Limited

sd/-

N. Srikrishna

Managing Director

Place: Mumbai

Date: 09th February, 2012.